

## President's Message

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The HVAC industry is changing rapidly, and H&H Service Company is keeping pace. In addition to maintaining superior “old-school” HVAC troubleshooting and repair skills, both in the field and in our repair shop, our company invests 10’s of thousands of dollars, each year, training our experts at a myriad of major manufacturers’ factories across the U.S. and Canada. The result is a “leading-edge” capable work force with the latest tools and technologies to meet your HVAC needs quickly and cost-effectively. Our technicians can install and repair the latest Wi-Fi and programmable control technologies, and many new systems provide automatic web-based performance monitoring and reporting. In many instances, we troubleshoot and adjust systems remotely before customers notice a problem.

Although we can price match most reputable companies, we are unashamed of the fact that, occasionally, we are undercut by companies with only 1 or 2 employees. Our highly-trained and highly-experienced (25-year average) technicians, supported by an equally highly-trained office staff and a fully-stocked warehouse, ensure your repairs and installations are completed as quickly as possible. In addition, our company is using the latest technologies (digital diagnostics and tools, GPS tracking, digital scheduling, paperless work orders and invoicing, and instant inventory updating) to bring you the finest service precisely when you want and need it.

We only provide products with proven histories of reliability. Although we can provide *least-cost* solutions, most recently, we have steered many customers toward newer and more energy efficient products, which recover the additional up-front cost within the first 3-5 years through energy savings and utility company rebates. Our goal is to always provide the *best value* for our customers, not simply the least expensive, and we never let our customers down.

Very respectfully,

David A. Hlatky  
President

 **H&H Service Company**



### David A. HLATKY

David A. Hlatky is the President of H&H Service Company, Inc. Prior to purchasing the company, he was the General Manager for 1-year.

Before joining H&H Service, Dave had retired after 23 years as a USAF Colonel and combat F-16 Fighter Pilot and Instructor Pilot. Dave’s education includes: Astronautical Engineering studies at the U.S. Air Force Academy, a Master of Science in Mechanical and Aerospace Engineering from Princeton, and a 1-year fellowship focused on national security and strategic communications at Harvard.

During his time as an Air Force officer, Dave commanded at the Wing, Group, and Squadron levels and graduated from the USAF Weapons Instructor Course (Air Force version of TOPGUN). Dave was also an Academic All-America football player and played in the 1989 Hula Bowl.

Dave’s vast leadership, management, and training experiences have pushed H&H Service Company to an even higher level of service excellence.